

JUAN C. AGUILAR

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Dallas, Texas 75287

[REDACTED] (C)

[REDACTED]
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My body of work speaks to my progressive, diverse experience in accounting and mapping of Land and Legal Departments. I have proficiently executed project management and consulting, successfully trained and developed teams of employees, and have utilized conventional and digital communications to maintain excellent working relationships with vendors and clients. Being a skilled communicator and presenter, effective in conveying value, benefits, and cost, I have always represented my company with utmost integrity and professionalism.

My core competencies and strengths include:

- Management and Consulting
- Expert knowledge of oil & gas mineral leases
- Acquisition and Divestiture of:
 - producing and non-producing oil and gas properties
 - pipeline right-of-way
 - undeveloped real estate properties

CONSULTING AND FINANCIAL ADVISOR, Dallas, TX

2015-2017

Independent contractor

Advised clients on financial matters through a proprietary program of needs analysis, research, and thorough examination of their business and personal habits. Using best practices, directed business development, and educated clients on goal setting and credit repair.

RED RIVER OIL & GAS, LLC, Shreveport, LA

2009-2015

Project Manager, Petroleum Landman

Supervised negotiations, contracts/agreements, and communicated directly with in-house landman. Directed lease acquisition, steered and orchestrated projects end-to-end with a turnkey company.

- Troubleshoot difficult title problems and cured title defects
- Managed landowner relations, land support, and courthouse research
- Mastered title law, due diligence, and upheld compliance in multi-state projects, including Texas, Louisiana, and Mississippi

GRAYMAR/ELLERBE, Austin, TX

2008-2009

Lead, Petroleum Landman

- Recommended for and engaged in accelerated training program for Crew Chief
- Organized office and maintained records
- Title examination, Courthouse research, Cured title defects, Executed abstracting

CREW LAND RESEARCH, LTD., Fort Worth, TX

2007-2008

Supervisor, Petroleum Landman

- Directed project overview and approvals, including HBP reports, ROW, Surface Negotiations
- Managed drilling information deed plots, Texas land records, Texas Railroad Commission, Mastery of Strategic Online Natural Resource Information System
- Proficiently managed title in Texas, Louisiana, and Mississippi
- Oversaw lease acquisition, contracts/agreements, negotiations, title cure, due diligence

THE MITCHELL COMPANY, Shreveport, TX

2004-2007

Managing Petroleum Landman

- Assistant managed, on-boarded and trained new employees
- Actively engaged in team leader meetings, to ensure smooth, successful operations
- Managed TMC's East Texas project over 28 landmen
- Maintained a 100% retention rate of employees, fostered a positive and effective work environment

EDUCATION / TRAINING

Bachelor of Science

Business Administration

Baylor University, Waco, Texas

Languages

Fluent in spoken and written
English & Spanish